

Hope is passion for what is possible.

+ MESSAGE FROM THE CHAIRMAN, 21 PLUS FOUNDATION, INC.

I am writing to share the inspiring progress and future plans of the 21 Plus Foundation, a beacon of hope dedicated to enhancing the programs and mission of 21 Plus, Inc., while ensuring the long-term preservation of capital for their future.

I would like to share exciting news that many of you already know. In 2023, Wendy Lubrecht moved from being our Development Coordinator to our Executive Director. With over 20 years of experience with the 21 Plus organization, she brings a wealth of knowledge and experience. I appreciate her every day.

Established in 2000, the 21 Plus Foundation has remained steadfast in its commitment to providing vital financial support for 21 Plus, Inc. Over the years, the Foundation has played a crucial role in catalyzing growth and development, exemplified by the recent approval of funding for the expansion of a new group home near Camden County in 2023.

In addition to supporting physical expansion, the Foundation has taken strides to fortify the operational backbone of 21 Plus, Inc. Funding was allocated for marketing initiatives and employee recruitment and retention. Notably, the Foundation supported a cybersecurity update, aligning the agency with the ever-evolving security landscape. This investment ensures the day-to-day operations maintain the utmost confidentiality, integrity, and availability of agency data.

Our recent events, such as the spring cocktail party honoring Rick Askoff and the highly successful Casino Night fundraiser in January 2024, have not only brought our community together but also generated vital resources for our cause. While our second Fall Festival was

unfortunately hampered by extreme weather, we remain undeterred and are excited to host a full day golf outing in May, followed by another Fall Festival in September. Stay tuned for further details on these upcoming events.

Looking ahead to 2024, the 21 Plus Foundation remains unwavering in its dedication to closely collaborating with 21 Plus, Inc., addressing the evolving needs of individuals receiving services. As we strategically plan for the future, our focus remains on supporting the growth and expansion of 21 Plus, Inc.

This is where your support becomes invaluable. There are several ways you can contribute: consider making a donation, volunteering your time to our cause, and include the 21 Plus Foundation in your Will. Every contribution, big or small, plays a vital role in enriching the lives of those we serve.

On behalf of all those who benefit from the work of the 21 Plus Foundation, I extend our deepest gratitude to the Foundation Board of Trustees, new and repeat donors, the programs, staff, and Board of Directors at 21 Plus, Inc., and the caring local community that has consistently demonstrated a commitment to the well-being of the individuals who live and work at 21 Plus.

Thank you for your continued support.

- Richard Frankman, 21 Plus Foundation Chairman



Meaningful lives for
people with disabilities

21Plus.org

1900 Route 70, Suite 12, Manchester, NJ 08759

Phone: 732-240-3118

Fax: 732-240-3381

Email: info@21plus.org



2023

ANNUAL
REPORT



+ VISION

Meaningful lives for people with disabilities

+ MISSION

To enable individuals with intellectual and developmental disabilities to lead fulfilling lives, working in partnership with families and communities

+ PROGRAMS

- RESIDENTIAL
 - Group homes
- VOCATIONAL
 - Adult training centers
 - Supported employment

+ MANAGEMENT TEAM

- DIANE HUTTON-ROSE
Executive Director
- JOANNE HANSON
Director of Finance
- MELANIE MCATEER
Director of Human Resources
- NICOLE BAUER
Director of Quality Management

+ VOLUNTEER BOARD OF DIRECTORS, 21 PLUS, INC.

- RICHARD ASKOFF
President
- LISA PECK
Vice President
- FRANK ORAWIEC
Treasurer
- DR. TERRI KUBIEL
Secretary

BOARD MEMBERS
Patricia A. Christopher, Russell Corby, Carol T. Jones, Jan Kirsten, Judith Ligus, Christine L. Matus, Frank Monetti, Elizabeth Ritacco, Warren Sherard

+ BOARD OF TRUSTEES, 21 PLUS FOUNDATION, INC.

- RICHARD FRANKMAN
Chair
- ETHAN ROSEN
Vice-Chair
- MARY NORMAN
Treasurer/Secretary
- WENDY LUBRECHT
Executive Director
- ZEV ROSEN
Trustee, Chair Emeritus
- TRUSTEES
Michael Alfaro, Ira Brower, Patricia A. Christopher, Allison Clemente, Barbara Faruggio, Michael York



MESSAGE FROM THE EXECUTIVE DIRECTOR

Diane Hutton-Rose

Diane Hutton-Rose

“Resilience is based on compassion for ourselves, as well as compassion for others.”

- Sharon Salzberg

2023 was another busy year for 21 Plus, increasing advocacy, partnerships, and resources.

In board news, it was exciting to welcome our newest board member, Frank Monetti of MonettiStandard Accountants and Advisors. Current board members participated in Grunin Foundation Board Development Retreat and look forward to a second board development retreat in 2024. In 2023, we began our next strategic planning cycle, conducting focus groups with staff, individuals we serve, their families, and board members. The feedback from the focus groups culminated with a 21 Plus Board retreat with the roadmap to begin 2024 with a focus on resilience.

Community and legislator outreach is a hallmark of 21 Plus partnerships and advocacy. We attended events such as CausewayCares winter carnival, GTRCC Day of Impact at Ocean County College, Helping Hands Food Pantry, TR Pride, and YMCA Red Triangle. We were honored to partner with the Jersey Shore BlueClaws 21 Plus with our very own Tim W. throwing out the first pitch with friends and family in the stands cheering him on, and a video of Buster visiting Main Street Greens featured on the jumbotron. The 21 Plus directors attended the NJ Center for Nonprofits Conference, where we learned about innovations in artificial technology and resilience in the workplace. As part of a coalition, board members, family members and I testified at state budget hearings, resulting in a \$1.75 increase for employees. We also attended the CCSNJ State Affairs committee networking event with legislators, including Micheal Testa Jr. Finally, we participated in the NJACP Executive Leadership Forum, where Former Ohio Governor John Kasich talked about the innovative work undertaken in Ohio regarding the IDD community.

In addition to community presence, we are always employee engagement focused! Our 21 Plus book club is up and running, and all staff are welcome to join, reading the selected book and meeting over lunch to share and discuss

the book. One of my very favorite things to do as Executive Director is to have dinner at our group homes - of course I am a good guest and always bring dessert! Spending time with our employees and people we support in this informal way is priceless. Another step we took in employee engagement was to revamp initial employee training, streamlining it to build a solid foundation for new hires to ensure success at 21 Plus, whether they are brand new to the field or a seasoned veteran. We officially resumed in person employee events, including the Employee Appreciation Luncheon and Holiday Open House. We are committed to embracing the values of Equity, Diversity, Inclusion & Belonging (EDIB), working with organizations to assess and act to champion and facilitate an ongoing process of creating a work environment that fully embraces, celebrates, and honors a culture of EDIB.

We were excited to accomplish upgrades to our homes, including repairing a chimney, multiple driveways, and bathrooms. We are also staying current with upgrades in technology and cybersecurity, thanks to a grant from the 21 Plus Foundation.

We are looking forward to a year thriving and building resilience for our future innovative endeavors.



+ 2023 ANNUAL REPORT Statement of Financial Position and Statement of Activities

2022 Statement of Financial Position

	2022	2021
ASSETS		
Current Assets:		
Cash	4,356,974	3,380,659
Investments	382,734	656,668
Accounts Receivable	314,787	449,844
Prepaid Expenses	137,024	136,720
Total Current Assets	5,191,519	4,623,891
Property and Equipment, Net	1,900,225	1,960,904
Operating Lease Right-of-Use	301,513	-
Finance Lease Right-of-Use, Net	205,619	-
Restricted Cash	48,113	47,992
Other Assets	20,158	19,260
Total Assets	7,667,147	6,652,047

LIABILITY AND NET ASSETS

Current Liabilities:		
Accounts Payable	78,744	106,032
Accrued Expenses	152,221	171,020
Due to Clients	16,358	16,845
Due to Grantor	11,043	11,043
Deferred Revenue	36,540	32,968
Operating Lease Liability, Current Portion	110,768	-
Finance Lease Liability, Current Portion	123,602	-
Current Portion of Long Term Debt	23,241	12,260
Total Current Liabilities	552,517	350,168
Operating Lease Liability, Excluding Current Portion	190,937	-
Finance Lease Liability, Excluding Current Portion	166,146	-
Long Term Debt, Excluding Current Portion	170,532	139,189
Net Assets, Donor Restricted	-	2,500
Net Assets, Unrestricted	6,587,015	6,162,690
Total Liabilities and Net Assets	7,667,147	6,652,047

2022 Statement of Activities

	2022	2021
REVENUE AND SUPPORT		
Grants	54,792	44,651
Contributions	20,922	14,483
Supported Employment/ Subcontract	22,477	6,552
Medicaid Revenue	7,378,333	7,766,470
Contribution to Care Income	387,230	364,766
Day program Retainer/ Supplemental Funding	127,849	717,391
Rental Income	372,446	377,004
Interest Revenue	36,174	34,872
Unrealized Gain/(Loss)	(34,251)	1,632
Realized Gain/(Loss)	(12,667)	62
Revenue Release from Restriction	2,500	-
Miscellaneous Revenue	27,188	16,331
Total Revenue and Support	8,382,993	9,344,214
EXPENSES		
Program Services:		
Residential Programs	5,909,315	6,708,349
Day Training Programs	1,136,716	811,141
Management and General	796,312	856,185
Total Expenses	7,842,343	8,375,675
Increase in Net Assets without Donor Restriction	540,650	968,539
Changes in Net Assets with Donor Restriction		
Grants Revenue	-	2,500
Revenue Released from Restriction	(2,500)	-
Increase / (Decrease) in Net Assets with Donor Restriction	(2,500)	2,500
Change in Net Assets	538,150	971,039
Net Assets, Beginning of Year	6,162,690	5,191,651
Adjustment for Accumulative Effect of Changes in Accounting Principles	(113,825)	-
Net Assets, End of Year	6,587,015	6,162,690



*The above financial information is supported by the audited financial statements of 21 Plus for 2022 and 2021.

+ ATC: WORKING, VOLUNTEERING, FARMING

21 Plus has two Adult Training Centers - Main Street Adult Training Center in downtown Toms River and Route 70 Adult Training Center in Manchester. Our day programs serve 77 individuals who come to our programs to learn how to cook, handle money, use the internet and apply for jobs, just to name a few things.

Our Vocational Senior Program Administrator attended local transition fairs to give students and their families information about our day programs as they graduate from high school and look for new opportunities. Students and families who are interested in day program services at 21 Plus are welcome to tour programs.

21 Plus day program participants enjoy getting out in the community. Some of their favorite outings are crew labor and dropping of items they have collected for local food pantries. One really exciting activity this year was to decorate a beautiful tree for the Toms River Elks Festival of Trees. Collecting and donating clothing and holiday gifts for local groups in need gave our participants a feeling of pride.

In 2023, our crew labor teams worked at 5 different local businesses. Crew labor gives the individuals who attend our day programs the opportunity to have a job and earn a paycheck. If you'd like to have one of our teams work at your business, please give us a call at 732-240-3118.



Our Main Street Greens hydroponic farm continues to thrive. We have a number of Community Supported Agriculture customers receiving weekly deliveries of fresh herbs and greens. For more information about our CSA and how you can become a member please visit our website www.mainstreetgreens.org.

+ VOLUNTEERS GET IT DONE

21 Plus relies on the support of volunteers in the community for a number of group home projects.

In 2023, Manchester High School and Northern Ocean Habitat for Humanity teamed up to do a spring cleaning and planting at our Southampton group home, and OceanFirst Wave Makers did the same at Mizzen group home. On September 12th, volunteers from OceanFirst Foundation's COMMUNITY First Day came out to paint at Sylvan.

These volunteer projects ensure that our group homes are warm and beautiful homes for the individuals who live there, as well as ensure that our homes fit in with the neighborhood. Many of these projects would not happen if it weren't for support from the community. Thank you!



+ HARD WORK PAYS OFF

Staff at Longboat noticed that Anthony was having a hard time with his gait and his stamina. They also noticed that he was having issues eating due to his Parkinson's. The site supervisor got him a script for physical and occupational therapy. Anthony began therapy in August, and after working with the OT we were able to get him adaptive eating equipment, which has helped control tremors while he eats. His adaptive silverware looks like typical silverware and comes with a carrying case that he can take with him for dining out. Anthony graduated from OT in October and continued working with the PT until recently graduating. During that time he worked on strength, conditioning, stamina, and balance. Anthony's staff saw a significant increase in all of these areas, but more than that his self-confidence soared. Now Anthony is the first one at the door, ready to go out, for a walk in the neighborhood, getting out into the community, even getting out on a trip. He is looking forward to warm walking weather. We are all so happy for Anthony for his hard work!

