

Growth today is an investment for tomorrow.

+ MESSAGE FROM 21 PLUS FOUNDATION, INC.

The 21 Plus Foundation was formed in 2000, with its mission dedicated to generating financial support to enhance the programs and mission of 21 Plus, Inc., while balancing those needs with the long-term preservation of capital for the future.

In 2022, in addition to funding marketing and employee recruitment and retention, the Foundation was excited to fund seed money to the 21 Plus, Inc. social enterprise, Main Street Greens.

Our first ever Fall Festival was wonderful! The location, Veteran's Park in Bayville, was the perfect place to be. The weather was great, Shorty Long & The Jersey Horns put on a great concert, and the all of the activities were enjoyed by everyone that attended the event.

It was a great day to get the word out about 21 Plus, as well as bring staff, individuals served, their friends and families, and the community together. We are in the planning stages for our second Fall Festival in September 2023. Stay tuned for more information about this fun event.

In 2023, 21 Plus Foundation will continue working closely with 21 Plus, Inc. to meet the needs of individuals receiving services. As we plan for the future, we are focused on supporting 21 Plus, Inc.'s growth and expansion. How can you help? Donate whatever you can afford, volunteer to help and include the Foundation in your will.

On behalf of all those who benefit, thank you to the Foundation Board of Trustees, the new and repeat donors, the programs, staff and Board of Directors at 21 Plus, Inc., and the local community of people who care about the people who live and work at 21 Plus.

– Richard Frankman, *Foundation Chair*



Meaningful lives for
people with disabilities

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2022
ANNUAL
REPORT



+ VISION

Meaningful lives for people with disabilities

+ MISSION

To enable individuals with disabilities to lead fulfilling lives working in partnership with families and communities

+ PROGRAMS

- RESIDENTIAL
- Group homes
- VOCATIONAL
- Adult training centers
 - Supported employment

+ MANAGEMENT TEAM

DIANE HUTTON-ROSE
Executive Director

NICOLE BAUER
Director of Residential Services

JOANNE HANSON
Director of Finance

JOCELYN ARMSTRONG
Director of Human Resources

KEISHA HARRIS
Director of Quality Management

+ VOLUNTEER BOARD OF DIRECTORS, 21 PLUS, INC.

RUSSELL CORBY
President

LISA PECK
Vice President

FRANK ORAWIEC
Treasurer

WARREN HEISS
Secretary

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Richard Askoff, Patricia A. Christopher, Carol T. Jones, Jan Kirsten, Dr. Teri Kubiel, Judith Ligos, Christine L. Matus, Gerard O'Sullivan, Elizabeth Ritacco, Warren Sherard

+ BOARD OF TRUSTEES, 21 PLUS FOUNDATION, INC.

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Chair

JOEL GEISLER
Vice-Chair

MARY NORMAN
Treasurer/Secretary

ZEV ROSEN
Trustee, Chair Emeritus

TRUSTEES

Michael Alfaro, Richard Askoff, Ira Brower, Patricia A. Christopher, Barbara Faruggio, Ethan Rosen, Jennifer Shufan, Michael York

“Excellence is never an accident. It is always the result of high intention, sincere effort, and intelligent execution; it represents the wise choice of many alternatives – choice, not chance, determines your destiny.”

- Aristotle

As Executive Director of 21 Plus, the annual report is a wonderful opportunity to reflect on the accomplishments of the organization. In 2022, we continued to make progress towards achieving the goals set forth in our strategic plan. Our Board of Directors is engaged and work throughout the year to further our mission. We seek to expand residential services over the next two years to provide those services to individuals seeking supports. 21 Plus has gained name recognition through its participation in Greater Toms River and Southern New Jersey Chambers of Commerce, New Jersey Association of Community Providers, meeting with legislators, and advocacy at state budget hearings.

Most notable in 2022 was bringing to fruition a new social enterprise, 21 Plus Main Street Greens. Main Street Greens has been highlighted in the Asbury Park Press, Fox Weather, and a documentary produced by Roaming Dingo Productions. We appreciate the funding we have received from the 21 Plus Foundation and M & T Bank.

We are proud to have been recognized as The Greater Toms River Chamber of Commerce Non-Profit of the year, and spread the word about our impact presenting at local service organizations and the OceanFirst Foundation Non-profit Executive Summit. We collaborated with Jersey Coast Blue Claws and Press Communications Radio with campaigns highlighting 21 Plus individuals and staff.

Our Adult Training Centers continue to add new customers to our cleaning services and find new volunteer opportunities. In our residential programs, we embarked on strategies to increase staffing, and ensure our current staff have an opportunity for promotion from within and career paths.

21 Plus is a member of New Jersey Association of Community Providers, and I am a proud member of their Board of Directors. In 2022,

MESSAGE FROM THE EXECUTIVE DIRECTOR

Diane Hutton-Rose

Diane Hutton-Rose

+ 2022 ANNUAL REPORT Statement of Financial Position and Statement of Activities

2021 Statement of Financial Position

	2021	2020
ASSETS		
Current Assets:		
Cash	3,380,659	3,231,367
Investments	656,668	-
Accounts Receivable	449,844	415,756
Prepaid Expenses	136,720	143,211
Total Current Assets	4,623,891	3,790,334
Property and Equipment, Net	1,960,904	2,107,629
Restricted Cash	47,992	133,612
Other Assets	19,260	21,961
Total Assets	6,652,047	6,053,536

LIABILITY AND NET ASSETS

Current Liabilities:

Accounts Payable	106,032	177,514
Accrued Expenses	171,020	248,424
Due to Clients	16,845	34,261
Due to Grantor	11,043	59,653
Deferred Revenue	32,968	123,625
Current Portion of Long Term Debt	12,260	114,026
Total Current Liabilities	350,168	757,503
Long Term Debt, Excluding Current Portion	139,189	104,382
Net Assets, Unrestricted	6,160,190	5,191,651
Total Liabilities and Net Assets	6,652,047	6,053,536

2021 Statement of Activities

	2021	2020
REVENUE AND SUPPORT		
Grants	47,151	744,790
Contributions	14,483	85,992
Supported Employment/ Subcontract	6,552	6,387
Medicaid Revenue	7,766,470	7,483,796
Contribution to Care Income	364,766	399,631
Day program Retainer/ Supplemental Funding	717,391	412,943
Rental Income	377,004	421,785
Interest Revenue	34,872	4,803
Unrealized Gain	1,632	-
Realized Gain	62	-
Miscellaneous Revenue	16,331	119,534
Total Revenue and Support	9,346,714	9,679,661

EXPENSES

Program Services:

Residential Programs	6,708,349	6,862,362
Day Training Programs	811,141	784,012

Management and General	856,185	729,823
Total Expenses	8,375,675	8,376,197
Increase in Net Assets	971,039	1,303,464
Net Assets, Beginning of Year	5,191,651	3,888,187
Net Assets, End of Year	6,162,690	5,191,651

90%
Total Programs

10%
Management and General

*The above financial information is supported by the audited financial statements of 21 Plus for 2021 and 2020.



+ VOLUNTEERS GET IT DONE

21 Plus relies on volunteers to do yardwork and painting at our group homes. In 2022, Northern Ocean Habitat For Humanity partnered with RWJ Barnabas, First Commerce Bank, and Ocean County Vo-Tech to do major outdoor projects at five of our group homes. From repairing decks, fences and ramps to power-washing and building planter boxes, no job seemed too big or small!

OceanFirst's Community First Day saw volunteers painting rooms at three of our group homes. The individuals who live in these houses were thrilled to have the insides of their homes freshened up.

We can't thank our volunteers enough!

+ WORKING TOWARDS THE FUTURE

2022 was a great year in our Adult Training Centers! Main Street Adult Training Center launched its social enterprise, Main Street Greens. Individuals and staff alike were excited to plant and harvest the herbs and greens that they grew. They spent the good weather selling their produce at the farmers market, and were proud to donate produce to Fulfill and JBJ Soul Kitchen. In the fall, MSATC launched their Community Supported Agriculture program, selling memberships to the community that included weekly pickups of herbs and greens.

Both Route 70 ATC and MSATC worked on crew labor jobs and volunteer opportunities, and welcomed new program participants.

In 2023, the ATC's will team up again to collect donations to assist local food pantries, as well as organizing a spring clothing drive for Your Grandmother's Cupboard.



+ LIVING THEIR BEST LIVES

2022 was a wonderful year for the residential program, making sure that our individuals were celebrating, exploring, creating and living their best lives. Our individuals were spotted at the movies, enjoying dinner out with their friends, and shopping till they dropped! In the warmer months, they were found enjoying the excitement of the Blue Claws, taking the sights of the boardwalk or meandering through the endless sunflowers of Happy Day Farms. There were visits to see the Alpacas at the Alpaca Farm and the animals at A Casola Farms. Sara and Karen were even able to travel to Graceland to see their hero, Elvis, in person! In our residential programs, every day is a new adventure, with new opportunities to explore.

And just because it's cold outside, doesn't mean that there is nothing to do! Everyone loves a good party and we had a bunch! We wished Patty a very happy 70th Birthday at her formal birthday bash! Carol, Tommy, Clairene and Tricia also celebrated with their friends gathered for good times! The Super Bowl is a great reason to party, even if it is not your team playing. Come for the great snacks and great commercials! There were game nights, where everyone's skills and competitive nature were tested in a variety of board games, an exciting evening of friendship and fun! If big gatherings out were not what someone was looking for, there was a paint party with housemates in the comfort of home!

We have seen so much growth this year as individuals have made positive changes in their lives that have helped them blossom as adults! It's always scary to start a new job, move to a new home or do something that scared you, but our ladies and gentleman have faced some of these challenges this year with amazing spirit! We had several individuals move into new homes this year and we have seen them thrive in their new environments. They have delighted in being able to paint and design her new rooms and really make their space their own. They have



also developed meaningful relationships with their new peers. Some individuals were able to switch to the Main Street Adult Training Center, and begin working jobs that earned them a paycheck for the first time in many, many years! A couple of our ladies had been afraid of riding on the transportation buses, but in their new homes and with the support of their new peers they have overcome their fears and ride the bus daily! It is amazing to witness this growth in such a short time.

We are so excited to be a part of everything that is happening in the residential program and can't wait to see what everyone will be up to in 2023!